

Entrepreneurs Guide



IOWA LAKES CORRIDOR

DEVELOPMENT CORPORATION

CELEBRATING 20 YEARS | 1992 - 2012

BUENA VISTA, CLAY, DICKINSON & EMMET COUNTIES

JANUARY 2012

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Business Planning

Iowa Lakes Corridor Development Corporation

Kathy Evert, CEcD
520 2nd Avenue East Suite 2
Spencer, IA 51301
712.264.3474/800.765.1428
www.lakescorridor.com
kevert@lakescorridor.com

Northwest Iowa Small Business Development Center (SBDC)

Kelly McCarty
1900 Grand Ave. North, Suite 8
Spencer, IA 51301
712.262.4213
kmccarty@iowalakes.edu

Storm Lake Area Development Corporation

Gary Lalone
119 West 6th Street
P.O. Box 224
Storm Lake, IA 50588
712.732.3780
www.sladc.com
glalone@stormlake.org

State of Iowa

Iowa Economic Development Authority

800.245.IOWA(4692) or 515.725.3133
<http://www.iowaeconomicdevelopment.com/business>
business@iowa.gov

Regulatory - TAXES

Buena Vista County

Treasurer: **Kathy Bach**
Buena Vista County Courthouse
215 E. 5th Street
P.O. Box 149
Storm Lake, IA 50588
712.749.2533
www.co.buena-vista.ia.us
treasurer@co.buena-vista.ia.us

Clay County

Treasurer: **Sandi Geidl**
Clay County Courthouse
215 W. 4th Street
Spencer, IA 51301
712.262.2179
www.co.clay.ia.us

Dickinson County

Treasurer: **Kris Rowley**
Dickinson County Courthouse
1802 Hill Ave.
Spirit Lake, IA 51360
712.336.1205
www.co.dickinson.ia.us
krowley@co.dickinson.ia.us

Emmet County

Treasurer: **Vickie Jurrens**
Emmet County Courthouse
609 1st Ave North Suite 8
P.O. Box 55
Estherville, IA 51334
712.362.3824
<http://www.emmetcountya.com>
emmettrvj@yourstarnet.net

State of Iowa

Department of Revenue

Hoover State Office Building
13050 E. Walnut Street
Des Moines, IA 50319
Iowa Tax Law: 515.281.3114 or
800.367.3388
Order Iowa Forms: 515.281.7239 or
800.532.1531 (Iowa Only)
<http://www.iowa.gov/tax/index.html>

Regulatory - Zoning/Code Enforcement/Licenses/Permits

Buena Vista County

Zoning Commissioner:

Kim Johnson

Buena Vista County Courthouse

P.O. Box 220

Storm Lake, IA 50588

712.749.2542

www.co.buena-vista.ia.us

kjohnson@co.buena-vista.ia.us

Clay County

Zoning Commissioner:

Tammy McKeever

Clay County Administration Bldg

300 W. 4th Street

Spencer, IA 51301

712.262.8165

www.co.clay.ia.us/offices/zoning/index.htm

tmckeever@co.clay.ia.us

Dickinson County

Zoning Commissioner:

David Kohlhaase

Dickinson County Courthouse

1802 Hill Ave.

Spirit Lake, IA 51360

712.336.2770

www.co.dickinson.ia.us/departments/zoning.asp

dkohlhaase@co.dickinson.ia.us

Emmet County

Zoning Commissioner:

Larry Sundall

Emmet County

Zoning Office

609 1st Avenue North

Estherville, IA 51334

712.362.2609

<http://www.emmetcountyia.com/zoning.html>

The Contact Person for Businesses within City Limits

City of Arnolds Park

City Hall

156 N. Hwy 71

Arnolds Park, IA 51331

712.332.2341

aphall@mchsi.com

City of Estherville

Barb Mack

City Hall

2 N. 7th Street

Estherville, IA 51334

712.362.7771

estherville@mchsi.com

City of Lake Park

City Hall

217 Market Street

Lake Park, IA 51347

712.832.3527

City of Milford

City Hall

806 N. Ave. Suite 1

Milford, IA 51351

712.338.2741

City of Okoboji

City Hall

1322 Hwy 71 North

Okoboji, IA 51355

712.332.2550

City of Spencer

Kirby Schmidt

City Hall

418 2nd Ave. West

Spencer, IA 51301

712.580.7200

City of Spirit Lake

Mark Stevens

City Hall

1803 Hill Ave.

Spirit Lake, IA 51360

712.336.1871 x13

mark.stevens@cityofspiritlake.org

City of Storm Lake

Mike Wilson

City Hall

620 Erie Street

Storm Lake, IA 50588

712.732.8000

wilson@stormlake.org

Venture Capital

Iowa Lakes Capital, LLC

Kathy Evert
520 2nd Avenue East Suite 2
Spencer, IA 51301
712.264.3474 or 1.800.765.1428
kevert@lakescorridor.com

Iowa Capital Investment Corp.

Robert G. Heard
Cimarron Capital Partners
2600 Grand Ave. Suite 210
Des Moines, IA 50312
Phone: 515.779.1615
rheard@cimarroncapital.com
www.investiowa.com

Financial Assistance

Iowa Lakes Corridor Development Corporation

Kathy Evert, CEcD
520 2nd Avenue East Suite 2
Spencer, IA 51301
Phone: 712.264.3474
Fax: 712.580.3472
kevert@lakescorridor.com
www.lakescorridor.com

Northwest Iowa Small Business Development Center

Kelly McCarty
1900 Grand Ave. North, Suite 8
Spencer, IA 51301
Phone: 712.262.4213
Fax: 712.262.4047
kmccarty@iowalakes.edu
www.iowasbdc.org

**“Economic development is more likely
and sustainable when done from the
inside—growing from within.”**

**-Kathy Evert, CEcD
Iowa Lakes Corridor
Development Corp.**

Financial Assistance - Buena Vista County

Albert City

Community State Bank
208 Main St
Albert City, IA
(712) 843-2211

<http://www.ecommunitybank.org/>

Alta

Heritage Bank
202 S Main St,
Alta, IA
(712) 200-1234

<http://www.heritageiowa.com/>

Linn Grove

First State Bank
124 Weaver St.
Linn Grove, IA
(712) 206-3223

Marathon

Community State Bank
118 Agora St, Marathon, IA
(712) 289-4401

<http://www.ecommunitybank.org/>

Newell

First Community Bank
119 S Fulton St, Newell, IA
(712) 272-3321

<http://www.fcb4u.com/>

Rembrandt

First National Bank
101 E Main St.
Rembrandt, IA

Sioux Rapids

First State Bank
123 Main Street
Sioux Rapids, IA
(712) 283-2593

Storm Lake

Citizens 1st National Bank
527 Lake Ave, Storm Lake
(712) 732-5440

<http://www.citizensfnb.com/>

[Citizen's 1st National Bank:
Customer First Telephone Banking](#)
E 5th & Lake Ave, Storm Lake, IA
(712) 732-5000

<http://www.citizensfnb.com/>

[Heritage Bank](#)

210 E 5th St, Storm Lake, IA
(712) 732-1700

<http://www.heritageiowa.com/>

[Central Bank](#)

1237 Lake Ave, Storm Lake, IA
(712) 732-1919

<http://www.centralbankonline.com/>

[Central Bank Insurance Division](#)

600 Lake Ave, Storm Lake, IA
(712) 732-7030

<http://www.cbiiia.com/>

[Metabank: Main Bank Office](#)

121 E 5th St, Storm Lake, IA
(712) 732-4117

www.metabankonline.com

[Metabank](#)

1413 Lake Ave, Storm Lake, IA
(712) 732-6655

www.metabankonline.com

[Northwest Bank](#)

730 Lake Ave, Storm Lake, IA
(712) 732-1070

www.bank-northwest.com

[Security Trust & Savings Bank](#)

601 Lake Ave, Storm Lake, IA
(712) 732-3022

www.securitybankstormlake.com

[Security First Bank](#)

1831 Lake Ave, Storm Lake, IA
(712) 732-4028

Financial Assistance - Clay County

Everly

[State Bank](#)

301 N Main St, Everly, IA
(712) 834-2221

www.statebank-spencer.com

Fostoria

[Farmers Savings Bank](#)

10 Highway Ave. NW, Fostoria, IA
(712) 262-2708

www.fsbfostoria.com

Royal

[Home State Bank](#)

202 3rd Ave., Royal, IA
(712) 933-5511

www.hsbroyal.com

Peterson

[Western Clay Insurance](#)

[Agency](#)

201 Main, Peterson, IA
(712) 295-6611

[State Bank](#)

201 Main St, Peterson, IA
(712) 295-6611

www.statebank-spencer.com

Spencer

[Community State Bank](#)

1812 Highway Blvd, Spencer, IA
(712) 262-3030

www.ecommunitybank.org

[Farmers Trust & Savings](#)

125 W 4th St, Spencer, IA
(712) 262-3340

www.farmerstrust.com

[Northwest Bank](#)

825 S Grand Ave, Spencer, IA
(712) 262-41000

www.bank-northwest.com

[Northwest Bank](#)

505 2nd Ave W, Spencer, IA
(712) 262-4100

www.bank-northwest.com

[State Bank](#)

728 Grand Ave, Spencer, IA
(712) 262-6580

www.statebank-spencer.com

US Bank

126 Grand Ave, Spencer, IA
(712) 262-1940

[Bank of America](#)

705 Grand Ave, Spencer, IA
(712) 262-2200

www.bankofamerica.com

Webb

[Community State Bank](#)

114 Main St, Webb, IA
(712) 838-4321

www.ecommunitybank.org

Financial Assistance - Dickinson County

Spirit Lake

Bank Midwest

1525 18th Street, Spirit Lake, IA
(712) 336-0505

www.bankmidwest.com

Central Bank

1400 18th St, Spirit Lake, IA
(712) 336-4100

www.centralbankonline.com

Liberty Bank

802 Lake St, Spirit Lake, IA
(712) 336-2180

www.libertybankiowa.com

Liberty Bank

3307 Highway 71, Spirit Lake, IA
(712) 336-2181

www.libertybankiowa.com

Liberty Bank

1201 18th St, Spirit Lake, IA
(712) 336-4158

www.libertybankiowa.com

Northwest Bank

1109 18th St, Spirit Lake, IA
(712) 336-1034

www.bank-northwest.com

Security State Bank

1533 18th St, Spirit Lake, IA
(712) 336-4060

The State Bank

1902 Hill Ave, Spirit Lake, IA
(712) 336-2455

www.statebankspiritleake.com

Terril

The State Bank

101 N State St. Terril, IA
(712) 853-6200

www.statebankspiritleake.com

Lake Park

United Community Bank

113 S Market St, Lake Park, IA
(712) 832-3296

www.unitedcommunitybank.com

Milford

Farmers Savings Bank

2121 Okoboji Ave, Milford, IA
(712) 338-2306

www.fsbfofostoria.com

Northwest Bank

1802 Okoboji Ave, Milford, IA
(712) 338-2411

www.bank-northwest.com

United Community Bank

1000 Okoboji Ave, Milford, IA
(712) 338-2781

www.unitedcommunitybank.com

Okoboji

Bank Midwest

1102 Sanborn Ave, Okoboji
(712) 332-7000

www.bankmidwest.com

Northwest Bank

1807 Highway 71 N, Okoboji
(712) 332-7200

www.bank-northwest.com

United Community Bank

1006 Okoboji View Ave, Okoboji
(712) 332-7717

www.unitedcommunitybank.com

Financial Assistance - Emmet County

Armstrong

[Northstar Bank](#)
403 4th Ave, Armstrong, IA
(712) 868-3500
www.northstarbankiowa.com

[Bank Midwest](#)
500 6th St, Armstrong, IA
(712) 864-3250
www.bankmidwest.com

Ringsted

[Emmet County State Bank](#)
124 W Maple St, Ringsted, IA
(712) 866-0671
www.emmetcountystatebank.com

Estherville

[Northstar Bank](#)
2202 Central Ave, Estherville, IA
(712) 362-3322
www.northstarbankiowa.com

[Bank Plus](#)
1202 Central Ave, Estherville, IA
(712) 362-5000
www.bankplaceiow.com

[Northwest Bank](#)
1119 Central Ave, Estherville, IA
(712) 362-4400
www.bank-northwest.com

[Emmet County State Bank](#)
101 N 6th St, Estherville, IA
(712) 362-2641
www.emmetcountystatebank.com

[Bank of America: Estherville](#)
1 N 6th St, Estherville, IA
(712) 362-3561
www.bankofamerica.com

Market Research Assistance

[Iowa Lakes Corridor Development Corporation](#)

Holly Pearson, Economic Development Coordinator
520 2nd Avenue East Suite 2
Spencer, IA 51301
712.264.3474
hpearson@lakescorridor.com
www.lakescorridor.com

[Northwest Iowa SBDC](#)

Kelly McCarty
1900 Grand Ave. North, Suite 8
Spencer, IA 51301
712.262.4213
kmccarty@iowalakes.edu
www.iowasbdc.org

“Utilizing the Corridor staff to find data is beneficial to companies because it lets someone else spend time picking through the mass information and narrowing it down to a useful amount of data.”
- Holly Pearson, Economic Development Coordinator

Mentors and Networking

Economic Development

Iowa Lakes Corridor Development Corporation

520 2nd Avenue East Suite 2

Spencer, IA 51301

800.765.1428

contact@lakescorridor.com

- Mentor Matching
- Regional Entrepreneur Network
- Club E—Entrepreneur Networking

SCORE Chapters

Iowa Lakes SCORE

Dean Barnes, 712-580-3800

122 W. 5th Street

Spencer, IA 51301

712.262.3059

scoreil@smunet.net

Vista SCORE

Tara Hach

102 South Main Street

Alta, IA 51002

712-200-2281

tarahach@anemometry.com

Chambers of Commerce

Storm Lake

119 W. 6th Street

P.O. Box 584

Storm Lake, IA 50588

712.732.3780

www.visitstormlake.com

Spencer

122 W. 5th Street

P.O. Box 7937

Spencer, IA 51301

712.262.5680

www.spenceriowachamber.org

Spirit Lake

1710 Lincoln Avenue

P.O. Box 155

Spirit Lake, IA 51360

712.336.4978

www.slmainssail.com

Iowa Great Lakes

243 West Broadway Street

Arnolds Park, IA 51331

712.332.2107

www.vacationokoboji.com

Estherville

620 1st Avenue South

Estherville, IA 51334

712.362.3541

www.estherville.org

Entrepreneur Links

Websites of Interest

- Better Business Bureau
www.bbb.org
- Iowa Business License Information Center
www.iowaeconomicdevelopment.com/business/blic.aspx
- CIRAS—Center for Industrial Research and Service
www.ciras.iastate.edu
- Employers Identification Number
www.irs.gov/taxtopics/tx755.html
- Export Advisor
www.export.gov
- Franchise Registry
www.franchiseregistry.com
- Internal Revenue Service (IRS)
www.irs.gov
- Iowa Entrepreneur Network
www.iowaeconomicdevelopment.com/business/startup.aspx
- Iowa State Home Page
www.iowa.gov
- Iowa Workforce Development
www.iowaworkforce.org
- OSHA (Occupational Safety and Health Administration)
www.osha.gov
- Small Business Administration Homepage
www.sba.gov
- U.S. Patents and Trademarks
www.uspto.gov

Entrepreneurs Guide

Live Work and Play in the
Iowa Lakes Corridor -
a great place to do all three!

The Iowa Lakes Corridor Development Corporation is a regional economic development agency organized in 1992 to foster, encourage, promote, assist, or otherwise aid economic growth and development in Buena Vista, Clay, Dickinson, and Emmet Counties in Iowa.



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DEVELOPMENT CORPORATION
CELEBRATING 20 YEARS | 1992 - 2012

520 2nd Avenue East Suite 2
Spencer, IA 51301

Phone: 712.264.3474
Fax: 712.580.3472
E-mail: contact@lakescorridor.com

www.lakescorridor.com