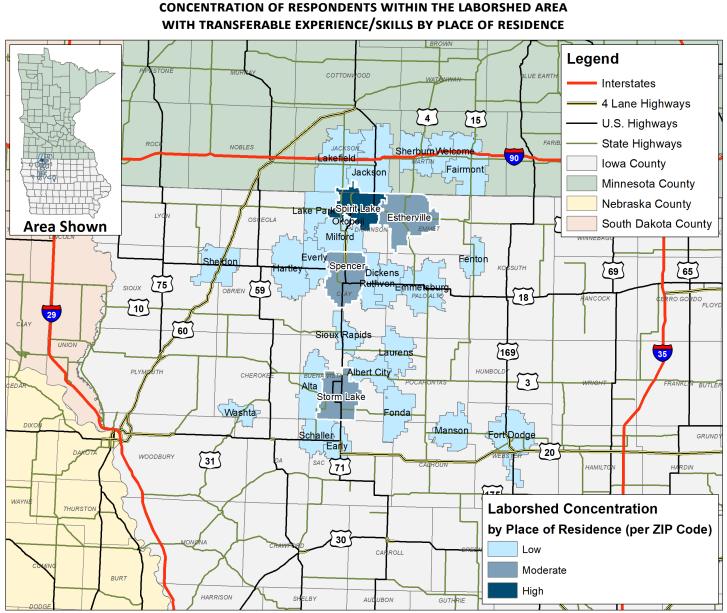
LABOR CHARACTERISTICS FINANCIAL SERVICES



IOWA LAKES CORRIDOR REGIONAL LABORSHED AREA



Workers who have transferable experience/skills in the industry are currently commuting an average of 8 miles one way for work. Those who are likely to change/accept employment are willing to commute an average of 18 miles one way for the right employment opportunity.

FOR MORE INFORMATION REGARDING THE IOWA LAKES CORRIDOR REGIONAL LABORSHED, CONTACT:



Iowa Lakes Corridor Development Corporation 520 2nd Avenue East, Suite 2 Spencer, IA 51301 Phone: (712) 264-3474 | E-mail: info@lakescorridor.com www.lakescorridor.com

LABOR CHARACTERISTICS

ESTIMATED AVAILABLE LABOR PER OCCUPATIONAL CATEGORY:

- Accountants and Auditors 11.2%
- Actuaries 1.1%
- Bill and Account Collectors 2.2%
- Billing and Posting Clerks 1.1%
- Bookkeeping, Accounting, and Auditing Clerks 16.9%
- Brokerage Clerks 1.1%
- Claims Adjusters, Examiners, and Investigators 1.1%
- Compliance Officers 1.1%
- Computer and Information Systems Managers 3.4%
 Credit Analysts 1.1%
- Credit Analysts 1.1%
- Customer Service Representatives 14.6%
- Financial Analysts 3.4%
- Financial Examiners 1.1%
- Financial Managers 12.4%
- Financial Specialists, All Other 1.1%
- First-Line Supervisors of Office and Administrative Support Workers - 10.1%
- Insurance Claims and Policy Processing Clerks 2.2%
- Insurance Sales Agents 6.7%
- Loan Interviewers and Clerks 1.1%
- Loan Officers 2.2%
- Personal Financial Advisors 1.1%
- Securities, Commodities, and Financial Services Sales Agents 1.1%
- Tellers 2.2%

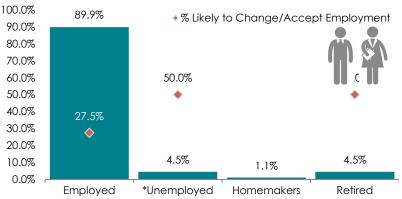
UNDEREMPLOYMENT (ESTIMATED):

Low hours - 0.0%

CURRENT BENEFITS:

- Low income 0.0%
 Total 2.2%
- Mismatch of skills 2.2%
 Total 2.2%
 (Individuals counted only once when estimating Total Underemployment.)

ESTIMATED TOTAL BY EMPLOYMENT STATUS (PERCENTAGE):



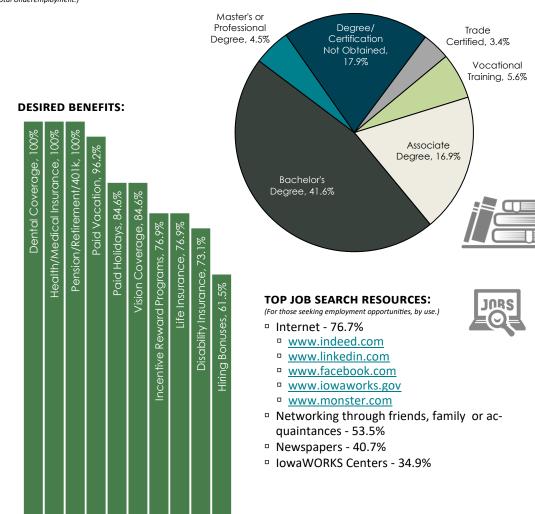
*Employment status is self-identified by the survey respondent. The unemployment percentage does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.

EMPLOYMENT STATS:

- 50.6% paid an annual salary
- 94.4% are/were employed full-time
- 5.6% are/were employed part-time
- 13.8% are/were self-employed
- 18.8% hold two or more jobs
- Currently working an average of 43 hours/week

EDUCATIONAL LEVEL:

(89.9% HAVE AN EDUCATION BEYOND HIGH SCHOOL)



Paid Vacation, 93.5 Health/Medical Insurance, 92.2% Paid Holidays, 92.2% Pension/Retirement/401k, 85.7% Life Insurance, 80.5% Dental Coverage, 75.3% Disability Insurance, 71.4% Vision Coverage, 70.1% Flex Spending, 66.2% Prescription Drug Coverage, 37.7% Wellness Program, 37.7%

LABOR CHARACTERISTICS

OCCUPATION	OCCUPATIONAL CODE	MEAN WAGE	ENTRY WAGE	EXPERIENCED WAGE	MEDIAN WAGE	MEAN ANNUAL SALARY
Accountants and Auditors	13-2011	\$27.74	\$19.47	\$31.88	\$26.65	\$57,706
Bill and Account Collectors	43-3011	\$18.07	\$14.02	\$20.10	\$16.67	\$37,595
Billing and Posting Clerks	43-3021	\$18.10	\$15.68	\$19.31	\$17.83	\$37,648
Bookkeeping, Accounting, and Auditing Clerks	43-3031	\$17.81	\$11.30	\$21.07	\$17.52	\$37,052
Brokerage Clerks	43-4011	\$23.45	\$15.15	\$27.60	\$26.51	\$48,773
Claims Adjusters, Examiners, and Investigators	13-1031	\$30.27	\$17.89	\$36.46	\$30.77	\$62,965
Compliance Officers	13-1041	\$28.57	\$21.68	\$32.02	\$28.82	\$59,432
Computer and Information Systems Managers	11-3021	\$54.38	\$36.66	\$63.23	\$56.92	\$113,100
Credit Analysts	13-2041	\$34.69	\$30.07	\$37.00	\$35.61	\$72,158
Credit Counselors	13-2071	\$20.86	\$17.44	\$22.57	\$19.18	\$43,385
Customer Service Representatives	43-4051	\$17.58	\$12.14	\$20.30	\$17.24	\$36,567
Financial Managers	11-3031	\$46.56	\$30.40	\$54.64	\$41.33	\$96,843
First-Line Supervisors of Non-Retail Sales Workers	41-1012	\$42.60	\$22.25	\$52.77	\$35.74	\$88,604
First-Line Supervisors of Office and Administrative Support Workers	43-1011	\$26.68	\$19.42	\$30.31	\$24.83	\$55,487
Insurance Claims and Policy Processing Clerks	43-9041	\$20.16	\$15.51	\$22.49	\$21.03	\$41,942
Insurance Sales Agents	41-3021	\$26.86	\$10.36	\$35.11	\$18.27	\$55,865
Loan Interviewers and Clerks	43-4131	\$18.94	\$16.51	\$20.15	\$18.31	\$39,392
Loan Officers	13-2072	\$39.69	\$25.57	\$46.75	\$36.99	\$82,553
New Accounts Clerks	43-4141	\$18.00	\$15.46	\$19.27	\$17.98	\$37,444
Securities, Commodities, and Financial Services Sales Agents	41-3031	\$36.12	\$17.31	\$45.53	\$25.07	\$75,133
Telemarketers	41-9041	\$12.56	\$9.09	\$14.30	\$11.56	\$26,129
Tellers	43-3071	\$15.07	\$12.60	\$16.31	\$14.65	\$31,349

The 2021 lowa Wage data for the lowa Lakes Corridor Laborshed area was produced by the Labor Force & Occupational Analysis Bureau to provide communities local information on wages by occupation. The source of the wage and employment data is based on the May 2020 OES estimates. Additional occupational wage and employment data can be found at www.iowalmi.gov/laborshed.

