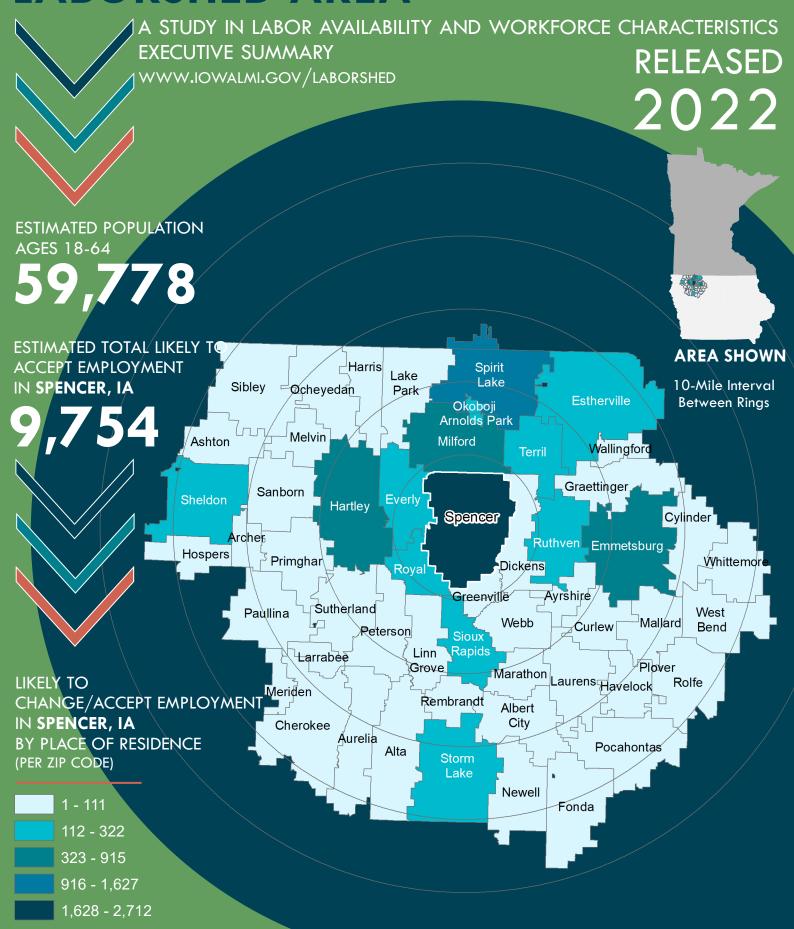
SPENCER, IOWA LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Spencer Laborshed area.

The employed are currently commuting an average of-

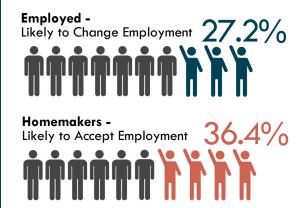


SPENCER LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

(49,915)83.5% **Employed** *Unemployed 9.4% (5,619) 2.7% (1,614) Homemakers Retired 4.4% (2,630)

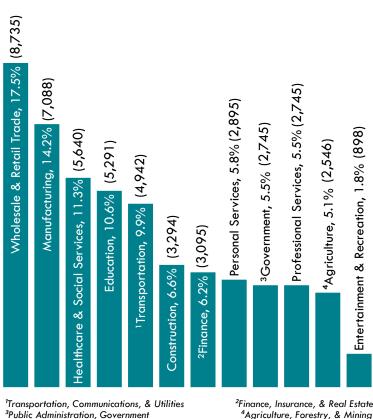
*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)

Unemployed -Likely to Accept Employment Likely to Accept Employment 44.40/0

	TOP CURRENT BENEF	ITS OF THE
*	Paid Vacation	- , •
\$	Health/Medical Insurance	92.0%
8	Paid Holiday	86.2%
(\$)	Pension/ Retirement/401K	85.7%
77	Dental Coverage	79.9 %
0	Vision Coverage	78.6 %
7	Life Insurance	75.9 %
	Disability Insurance	70.1 %
	Flex Spending Account	65.2%
R	Prescription Drug Coverage	53.1%



⁴Agriculture, Forestry, & Mining

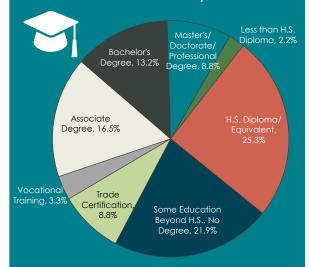
Totals may vary due to rounding.

EMPLOYED: LIKELY TO CHANGE

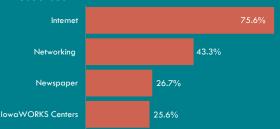
- An estimated 7,842 employed individuals are likely to change their current employment situation for an opportunity in Spencer
- Current occupational categories:

Production, Construction, Material Moving 35.3%
Professional, Paraprofessional, Technical 20.0%
Service 14.1%
Managerial 12.9%
Clerical 10.6%
Sales 4.7%
Agricultural 2.4%

- Current median wages: \$
 - \$16.45/hour and \$59,000/year
 - \$19.00/hour attracts 66%
 - \$20.00/hour attracts 75%
- 72.5% have an education beyond HS



- 15.4% are actively seeking employment
- Most frequently identified job search resources:



• Top sites:

· Top newspapers:



NEWS

Daily Reporter - Spencer
Storm Lake Pilot-Tribune

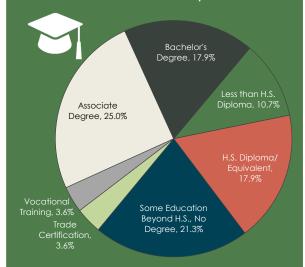
- Commute:
 - Currently commuting an average of 12 miles/18 minutes (one-way) to work
 - Willing to commute an average of 23 miles/29 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 624 unemployed individuals are likely to accept employment in Spencer
- Former occupational categories:

Production, Construction, Material Moving 30.8%
Professional, Paraprofessional, Technical 26.9%
Service 19.2%
Managerial 11.7%
Agricultural 3.8%
Clerical 3.8%
Sales 3.8%

- Median wages: \$
 - \$15.00/hour lowest willing to accept
 - \$17.64/hour attracts 66%
 - \$20.25/hour attracts 75%
- 71.4% have an education beyond HS



53.6% are actively seeking employment

Most frequently identified job search resources:



Top sites:

indeed.com linkedin.com company/organization websites Top newspapers:

NEWS

Daily Reporter - Spencer

Commute:

Willing to commute an average of 21 miles/31 minutes (one-way) to work



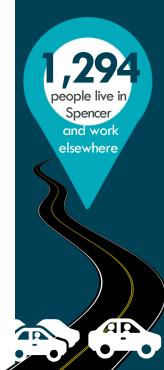
The Laborshed survey collects information regarding the **out commute** for an employment center.

The out commute for Spencer is estimated at 22.9 percent— approximately 1,294 people living in Spencer work in other communities.

Most of those who are out commuting are working in Spirit Lake, Hartley, Le Mars, and Storm Lake.

Nearly one-fourth (24.0%) of out commuters are likely to change employment (approximately 311 people).

44.0% earn an annual salary—median salary is \$46,500/year 40.0% earn an hourly wage—median wage is \$25.79/hour



EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No Degree Obtained	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree or Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	**	**	**	**	**
Education	92.4%	38.5%	0.0%	15.4%	38.5%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	**	**	**	**	**
Government & Public Administration	**	**	**	**	**
Healthcare & Social Services	89.4%	26.3%	10.5%	26.3%	26.3%
Manufacturing	55.6%	5.6%	11.1%	16.7%	22.2%
Personal Services	40.0%	0.0%	20.0%	20.0%	0.0%
Professional Services	88.8%	22.2%	0.0%	33.3%	33.3%
Transportation, Communication, & Utilities	90.0%	40.0%	30.0%	10.0%	10.0%
Wholesale & Retail Trade	51.7%	16.1%	9.7%	19.4%	6.5%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



**Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	1.0%	78	Mismatch of Skills	5.9%	463
\$ Low Income	0.5%	39	\(\sum_{\text{total}} \)	7.2%	565

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



