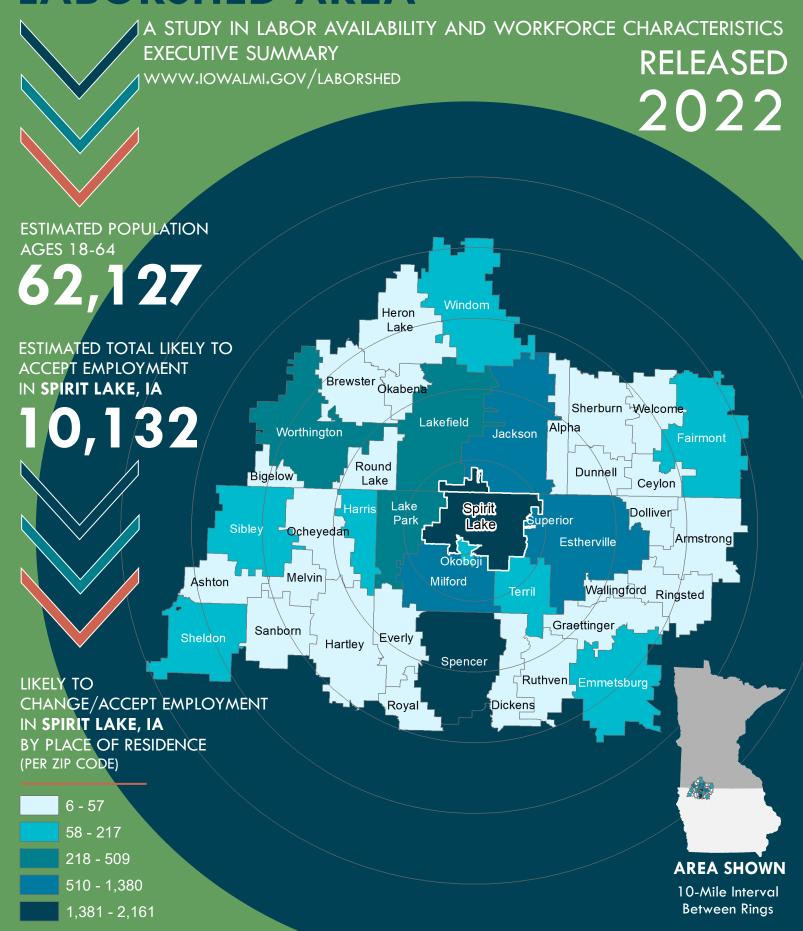
SPIRIT LAKE, IOWA LABORSHED AREA



A Laborshed area is defined by its commuting pattern and illustrates which communities contribute to an employment center's workforce and at what level. To determine the boundaries of a Laborshed area, local employers supply the residential ZIP codes of each of their employees. The data in this publication reflects characteristics specific to the workforce in the Spirit Lake Laborshed area.

The employed are currently commuting an average of—



SPIRIT LAKE LABORSHED ANALYSIS

EMPLOYMENT STATUS (ESTIMATED TOTAL)*

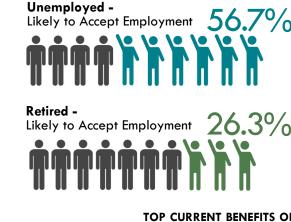
7.4% (4,597) *Unemployed
3.0% (1,864) Homemakers

4.7% (2,920) Retired

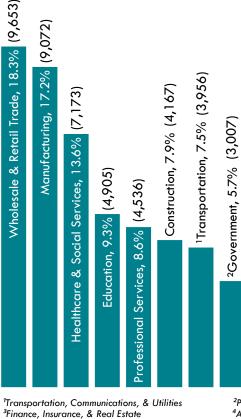
*Employment status is self-identified by the survey respondent. The unemployment percentage above does not reflect the unemployment rate published by the U.S. Bureau of Labor Statistics, which applies a stricter definition.



BREAKOUT OF THE EMPLOYED BY INDUSTRY (ESTIMATED TOTAL)



	TOP CURRENT BENEF FULL-TIME	EMPLOYED
	Paid Vacation	94.1%
d d	Health/Medical Insurance	90.7%
(\$)	Pension/ Retirement/401K	87.7%
8	Paid Holiday	86.0%
	Dental Coverage	82.2%
0	Vision Coverage	77.5 %
7	Life Insurance	75.8 %
	Disability Insurance	72.9 %
4	Flex Spending Account	69.9%
R	Prescription Drug Coverage	53.0%



²Public Administration, Government ⁴Agriculture, Forestry, & Mining

Personal Services, 3.6% (1,899)

³Finance, 4.7% (2,479)

Entertainment & Recreation, 0.7% (369)

⁴Agriculture, 2.9% (1,530)

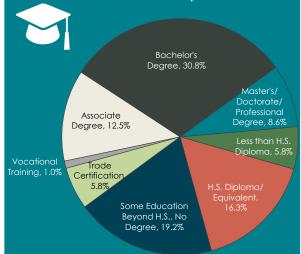
EMPLOYED: LIKELY TO CHANGE

- An estimated 7,949 employed individuals likely to change their current employment situation for an opportunity in **Spirit Lake**
- Current occupational categories:

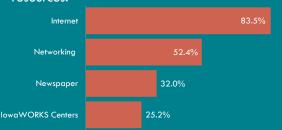
Professional, Paraprofessional, Technical	30.7%
Production, Construction, Material Moving	23.8%
Service	15.8%
Managerial	14.9%
Clerical	6.9%
Sales	5.9%
Agricultural	2.0%

- Current median wages: \$
 - \$18.00/hour and \$61,500/year

 - \$20.00/hour attracts 66%\$25.00/hour attracts 75%
- 77.9% have an education beyond HS



- 16.3% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

· Top newspapers:



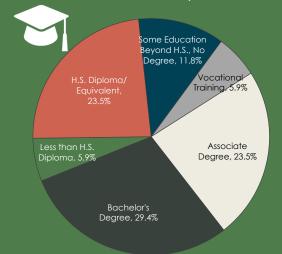
- Commute:
 - Currently commuting an average of 13 miles/16 minutes (one-way) to work
 - · Willing to commute an average of 25 miles/30 minutes (one-way) to work

UNEMPLOYED: LIKELY TO ACCEPT

- An estimated 850 unemployed individuals are likely to accept employment in Spirit Lake
- Former occupational categories:

Production, Construction, Material Moving	26.7%
Managerial	20.0%
Service	20.0%
Clerical	13.3%
Sales	13.3%
Professional, Paraprofessional, Technical	6.7%
Agricultural	0.0%

- Median wages: \$
 - \$15.00/hour lowest willing to accept
 - \$19.80/hour attracts 66%
 - \$21.25/hour attracts 75%
- 70.6% have an education beyond HS



- 47.1% are actively seeking employment
- Most frequently identified job search resources:



Top sites:

Top newspapers:



NEWS Daily Reporter - Spencer, IA Didkinson County News Spirit Lake

- Commute:
 - Willing to commute an average of 18 miles/26 minutes (one-way) to work







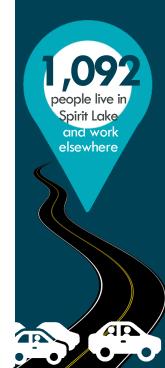
The Laborshed survey collects information regarding the out commute for an employment center.

The out commute for Spirit Lake is estimated at 28.6 percentapproximately 1,092 people living in Spirit Lake work in other communities.

Most of those who are out commuting are working in Estherville (IA), Milford (IA), and Jackson (MN).

Over two-fifths (43.3%) of out commuters are likely to change employment (approximately 473 people).

70.0% earn an annual salary median salary is \$80,000/year 30.0% earn an hourly wage median wage is \$29.00/hour



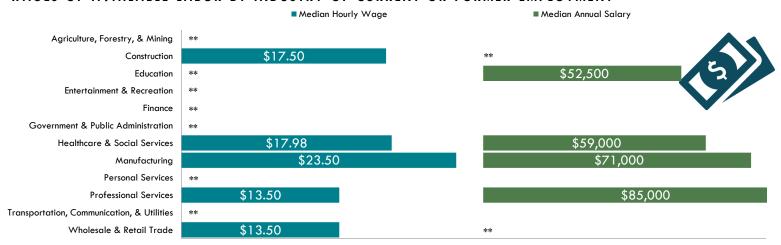
EDUCATION OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT

Data on this page is specific to only those survey respondents that reported they are likely to change or accept employment.

Industry	Education Beyond HS	Some Education Beyond HS, No	Trade Certification/ Vocational Training	Associate Degree	Bachelor's Degree of Above
Agriculture, Forestry, & Mining	**	**	**	**	**
Construction	66.7%	50.0%	0.0%	0.0%	16.7%
Education	100%	36.4%	0.0%	0.0%	63.6%
Entertainment & Recreation	**	**	**	**	**
Finance, Insurance, & Real Estate	**	**	**	**	**
Government & Public Administration	100%	16.7%	0.0%	0.0%	83.3%
Healthcare & Social Services	81.4%	12.5%	6.3%	6.3%	56.3%
Manufacturing	82.5%	4.3%	13.0%	21.7%	43.5%
Personal Services	**	**	**	**	**
Professional Services	100%	30.8%	7.7%	15.4%	46.2%
Transportation, Communication, & Utilities	**	**	**	**	**
Wholesale & Retail Trade	46.4%	21.4%	3.6%	14.3%	7.1%

Top percentages among industries per education level are highlighted in the table. **Insufficient survey data/refused

WAGES OF AVAILABLE LABOR BY INDUSTRY OF CURRENT OR FORMER EMPLOYMENT



^{**}Insufficient survey data/refused. A lack of data for a particular industry is not necessarily indicative that there were no (or few) individuals surveyed within that industry. Rather, it may be that there simply were no respondents within that industry that also reported that they are likely to change or accept employment.

Note: A wide variety of occupations are included within these industry categories. Industry classification is based upon the respondent's reported current or former employer. Two respondents that work for a manufacturer will be classified within the manufacturing industry even if, for example, one respondent is a custodian and the other is an accountant.

UNDEREMPLOYMENT

The underemployed are working fewer than 35 hours per week but desire more hours (**inadequate hours**); in positions that do not meet their skill or education level, or have worked for higher wages at previous employment (**mismatch of skills**); or are earning wages equal to or less than the national poverty level and work 35 or more hours per week (**low income**).

	Percent Surveyed	Estimated Total		Percent Surveyed	Estimated Total
Inadequate Hours	1.7%	135	Mismatch of Skills	7.4%	588
\$ Low Income	0.5%	40	\(\sum_{\tau}\) †Total	8.6%	684

†Individuals may be underemployed for more than one reason but are counted only once for total estimated underemployment.

Note: To be counted as underemployed in any category an individual must be currently employed and likely to change their current employment situation.



